



BRINGING **WISCONSINALIVE**™ BY BRIDGING THE POLITICAL DIVIDE.



**ANDY GRONIK**  
FOUNDER & PRESIDENT

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**FORMAL LEARNING**

- Good Hope Elementary School, Glendale, Wisconsin
- Glen Hills Middle School, Glendale, Wisconsin
- Nicolet High School, Glendale, Wisconsin, 1975
- University of Wisconsin-Milwaukee, 1976
- BBA, University of Georgia, Athens, Georgia, 1979
- MAI, Appraisal Institute
- ASA, American Society of Appraisers
- MRICS, Royal Institute of Chartered Surveyors

stagew.org



**WHY STAGEW™?**

StageW's goal is to advance ideas that create good jobs and provide great education throughout Wisconsin. Our organization brings WisconsinAlive by bridging the political divide, and by activating the best ideas no matter where they come from. We bring courage and fresh thinking to complicated social issues that divide our state and set a new tone so people can come together around plans that make living here better for everyone.



**LIFE EXPERIENCE**

- Standing for the things I believe in
- Fighting for people who can't fight for themselves
- Squeaking into college
- Europe by backpack
- Working very hard and long hours
- Great victories and tragic losses
- Overcoming adversity
- 26 years of marriage
- Two miracle children
- Hugs from big hairy dogs



**ODD JOBS**

- Rock selling
- Lawn cutting
- Snow shoveling
- Light bulb peddling
- Golf ball shagging
- Dish washing
- Grocery bagging
- Table waiting
- Factory floor sweeping
- Machinery degreasing
- Antique & classic car detailing
- Blood trap cleaning
- Cockroach scooping

## CAPABILITIES

- Quick study
- Logic and common sense
- Bringing people together
- Thought leadership
- Assessing opportunities and risks
- Making complicated things simple
- Implementing workable solutions

## PASSIONS

- Family and friends
- Biking, snow skiing and Hobie sailing
- Lake Michigan and being outdoors
- Helping people

## HONORS

- Jewish Teenage Athlete of the Year
- Held the University of Georgia school record in discus throw for 10 minutes
- Named to Milwaukee's Future 50 rising business
- Nominated "Entrepreneur of the Year"
- Named in "Who's Who in Leading American Executives"
- Being invited to China by World Bank to teach a three-day collateral workshop to 200 Chinese bankers

## FAVORITE QUOTE

"It ain't about how hard you hit. It's about how hard you can get hit and keep moving forward. That's how winning is done."

- ROCKY BALBOA

## BELIEF SYSTEM

"Impossible is just a big word thrown around by small men who find it easier to live in a world they've been given than to explore the power they have to change it. Impossible is not a fact, it is an opinion. Impossible is not a declaration, it's a dare. Impossible is potential. Impossible is temporary. Impossible is nothing."

- JOHN MAXWELL



## REAL JOBS

- Volunteering to coaching football (1975, 2015)
- Bid calling
- Selling Quaker Oatmeal, Captain Crunch, Aunt Jemima and Ken-L Ration
- Appraising machinery, inventory, real estate, businesses and intangible assets worldwide
- Helping companies worldwide to grow, create jobs, strategize and solve problems



## BUSINESSES BUILT

MAY 2016 - PRESENT

### StageW Inc., Founder & President

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AUG 2016 - PRESENT

### ScoreA's LLC, Founder & President

ScoreA's is an athlete to athlete tutoring philosophy that helps teammates lift each other to academic success. Athletes who are personally committed to attending college but are struggling with grades can seek and receive encouragement, support and mentorship from willing and able teammates.

2014 - PRESENT

### GroBiz LLC, Founder, President & CEO

Helping friends grow their businesses bigger and better.

2003 - 2013 &  
1988 - 2000

### AccuVal Associates, Incorporated, President & CEO

Helped thousands of manufacturing companies throughout the world borrow billions of dollars each year so they could grow their businesses and create more jobs. Consulted with business leaders and people working the factory floor to solve a wide variety of complex problems. Built the world's largest database of machinery and equipment sales information.

### LiquiTec Industries, Incorporated, President & CEO

Helped companies worldwide to manage assets and maximize their value.

2000 - 2003

### DoveBid Valuation Services, Inc., Global President & COO

Helped to build the world's largest valuation and consulting business serving the asset based lending industry.

1988 - 2000

### BrainStorm Marketing, Inc., President, CEO & Creative Director

Helped companies implement marketing and communications strategies.

1980 - 1988

### The Gronik Company, Incorporated, President & CEO

Grown to national prominence by helping to innovate a process by which companies use machinery, inventory and other business assets as collateral to borrow the money needed to grow their businesses and create jobs.

### David S. Gronik & Co., Inc., President & CEO

Helped grow my dad's Wisconsin auction business.

### Valuables-In-Place Limited, President & CEO

Provided personal property appraisals by aggregating a network of experts.